

Let's face it, in-person training is still the mainstay of people development – yet in these current times, there needs to be some good alternatives and innovative approaches that can still deliver results and keep your learning and development initiatives going. Here are some very good reasons why our Virtual Training Solutions can be a great option for your team.



### FACILITATOR-LED SESSIONS

Our virtual training is always delivered by an experienced facilitator in real time and uniquely for your team. Having a live facilitator means participants are able to ask questions about information as it is being presented and always have additional support if they find a concept tricky to understand. It also feels authentic and mirrors live classroom training more closely.



### TRAINING IN 'CUBES'

Training is given in 'cubes' of 60 to 90 minutes– which means participants do not get information overload and when finished, can still get on with the rest of their work day. Just like real cubes, these virtual cubes can also be built upon each other to broaden and deepen the learning.



### INTERACTIVE LEARNING

No different to classroom training, participants learn best when they are not only listening to someone talk about material, but when they are able to engage with and apply that material. Our virtual training engages participants through, questions, video clips, quizzes, surveys, assignments, reflection, Q&A's, and any other means for participant's to share their voice.



### ACCESSIBLE TO ALL

Anyone with a smart phone can engage in a virtual learning cube. Whether remote teams, home teams, or geographically distributed teams – virtual training overcomes the physical barriers that might exclude your people from having the opportunity to learn and grow.



### CONNECTING PEOPLE

While your people may be physically scattered, your virtual training can quickly pull them together. It allows them see and hear colleagues from the office, around the region and even internationally. People will still connect discuss, interact and have fun together, even virtually.



### TIME AND COST EFFECTIVE

Without travel expenses, flight and hotel costs, not only will you save on time, but save the usual training venue expenses.



### BLEND AND COMBINE

Get the best of all the learning worlds – talk to us about making the most of virtual training by combining it with in-classroom sessions for practice, role plays and embedding skills that would be best suited to in-person settings. Add on assignments, E-Learning courses and 1:1 coaching to really embed the learning.



### WE MAKE IT EASY

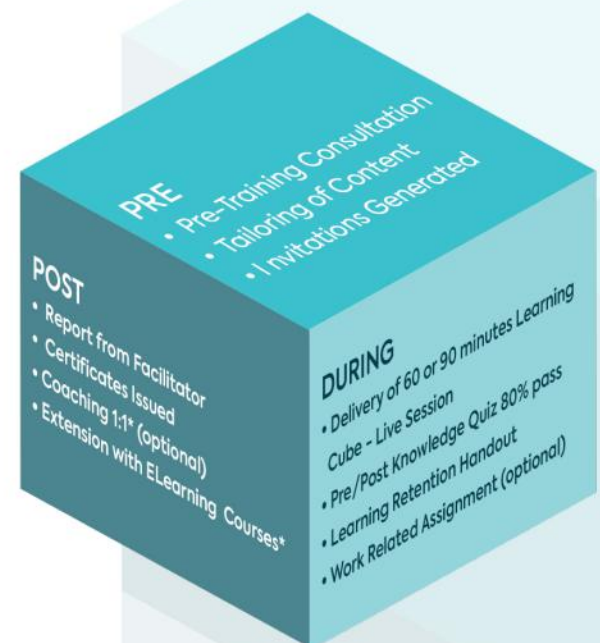
If you haven't tried Virtual learning before – don't worry, it's easy to implement and we can send your invitations, links and certificates. Come on board and join the new era of virtual and on line training delivery!

# VIRTUAL CUBES TO CHOOSE FROM

60/90  
minutes

- 1 Agile & the language of Scrum (overview)
- 2 Assertiveness at Work
- 3 Business Writing
- 4 Conflict Handling
- 5 Change in challenging times
- 6 Customised Digital Quiz Around Product Knowledge/Values/ Policies (30 minutes)
- 7 Delegation Skills
- 8 Emotional Intelligence at Work (introduction to)
- 9 Financial Literacy Basics (Finance for Non-Finance)
- 10 Getting on the Same Wave Length as Others (Social Styles)
- 11 Growth Mindset
- 12 Giving Feedback
- 13 Introduction to Coaching
- 14 Leading a Virtual or Remote Team
- 15 Leading Effective Meetings
- 16 Navigating a Personal Financial Crisis \*TOPICAL SUBJECT\*
- 17 Negotiation Nuggets
- 18 Preparing for your Performance Review
- 19 Presentations Skills Part 1
- 20 Presentation Skills Part 2
- 21 Presentation Skills Part 3 (Coaching 1:1)
- 22 Problem Solving and Decision Making Part 1
- 23 Problem Solving and Decision Making Part 2
- 24 Receiving Feedback
- 25 Resilience at Work
- 26 Sales: A Winners Mindset
- 27 Sales: Asking Effective Questions
- 28 Sales: Closing the Sale
- 29 Sales: Hosting a Lunch or Dinner and the Right Etiquette
- 30 Sales: Overcoming Objections
- 31 Sales: Selling with Benefits (Fab)
- 32 Sales: Getting an Appointment
- 33 Service: Developing a Service Mindset
- 34 Service: Handling Angry or Disappointed Customers
- 35 Service: Telephone Etiquette
- 36 Setting Smart Goals
- 37 Stress Management
- 38 Team Player mind-set
- 39 Time Management and Personal Productivity Tips
- 40 Working from Home Tips
- 41 Ask about having a custom designed module(s) for your specific needs

## HOW IT WORKS?



## Interested in other remote learning options?

We also have 80 E-Learning Courses available – please ask for more details.